



Capability Statement

Arete {ah-reh-tay} is an ancient Greek concept, most closely translated:

“The pursuit of excellence in action.”

Arete Solutions Direct, LLC (DBA: Arete Solutions) is a CVE-certified Service Disabled Veteran Owned Small Business (SDVOSB) headquartered in the downtown St. Petersburg, FL Historically Underutilized Business Zone (HUBZone). Arete Solutions is committed to excellent outcomes and a superior customer experience, providing measurable outcomes with a unique VAR methodology in three mission critical IT fields: **Hybrid Cloud, Hybrid Maintenance, and Data Security.**

Incorporation	Florida, 2017
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EIN	82-2093752
CAGE	7WTB1
SBA Status	Certified SDVOSB, HUBZone (2018)
Federal Contract Vehicles	Subcontractor: NASA SEWP V (Groups B&C); VA T4NG; GSA Sch 70; GSA VETS2; NIH CIO-SP3; USN Seaport-E

SAM Registered NAICS Codes:

- 334112
- 334118
- 334210
- 423430
- 511210
- 519190
- 532420
- 541330
- 541511
- 541512
- 541513
- 541519
- 541611
- 541614
- 541618
- 541690
- 541990
- 561110
- 561621
- 611430

ARETE SOLUTIONS

Customers Successfully Served



Approach




Arete Solutions is comprised of a diverse team of professionals who possess decades of experience in the public sector and enterprise IT industries, and are recognized leaders in their fields. Our focus spans the people, processes, and technology in each unique customer organization comprising our vertical solutions, and how they can best be enabled to accomplish each unique mission. Because each of our vertical solutions are mission critical and highly interconnected, we partner with tested, best of breed consulting (assessment, analysis, and design) services (PMO, OCM, and Technical Resources) and OEM (hardware, software, CSP) firms in each vertical solution.





Authorized OEM Reseller Partnerships

We seek cost-savings and supply chain efficiency with trusted technology from industry leaders, and vetted upstarts on the cutting edge, delivered via favored contract vehicles. This OEM reseller function is key to our broader methodology and differentiation, and we take pride in delivering quantifiable results and an excellent customer experience.

<p>On Premise Data Center, Virtualization, & Cloud</p> 	<p>APC, Amazon Web Services, Barracuda Networks, Brocade, CA Technologies, Catalogic, Cisco, Citrix, Commvault, CyberPower, Dell & EMC, Eaton, Erwin, Extreme Networks, Fujitsu, HPE, IBM SW, ivanti, Lenovo, Linksys, Micron, Microsoft Azure, Netgear, Nutanix, Palo Alto, Paragon, Pulse Secure, Red Hat, Ruckus, SonicWall, Tripp Lite, Veeam, Veritas, Vertiv, VMWare, Zebra</p>
<p>Cybersecurity</p> 	<p>AlienVault, Check Point, Cisco, Forcepoint, Gigamon, Honeywell, ivanti, McAfee, Palo Alto, Privoro, RiskSense, RSA, Sophos, Symantec, Trend Micro, Varonis</p>
<p>Workforce Enablement</p> 	<p>8x8, Acer, Acronis, Adobe, Alcatel Lucent, Apple, Asus, Avaya, Belkin, Blackberry, BuyProCables, C2G, Citrix, Dell, Epson, Ergotron, Fujitsu, HPI, Huawei, Intel, ivanti, Jabra, Kensington, Kingston, Lenovo, Lexmark, LG-MRI, Lifesize, Logitech, Micron, Microsoft, NEC, Panasonic, Paragon, Parallels, Planar, Plantronics, Polycom, Privoro, SanDisk, Samsung, Snow Software, StarTech.com, UltraBac, VMWare, Western Digital, Xerox</p>